



DEFENSE ACQUISITION UNIVERSITY

Learn. Perform. Succeed.



# DAU Overview Briefing

*Learn.*

*Perform.*

*Succeed.*



'02 '06



'05 '06 '07



'04 '06 '07 '09





# DAU within the Department of Defense

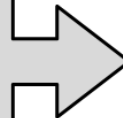


Secretary of Defense  
Hon. Robert Gates

## Acquisition Policy and Process

Under Secretary of Defense  
(Acquisition, Technology & Logistics)

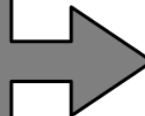
Deputy Under Secretary of Defense  
(Acquisition & Technology)



AT&L Human  
Capital  
Initiatives

## Defense-Wide Acquisition Training

**Defense Acquisition University**  
Frank Anderson, President



## Defense Acquisition Workforce



Defense  
Agencies

SYSCOM  
PEO

SYSCOM  
PEO

SYSCOM  
PEO

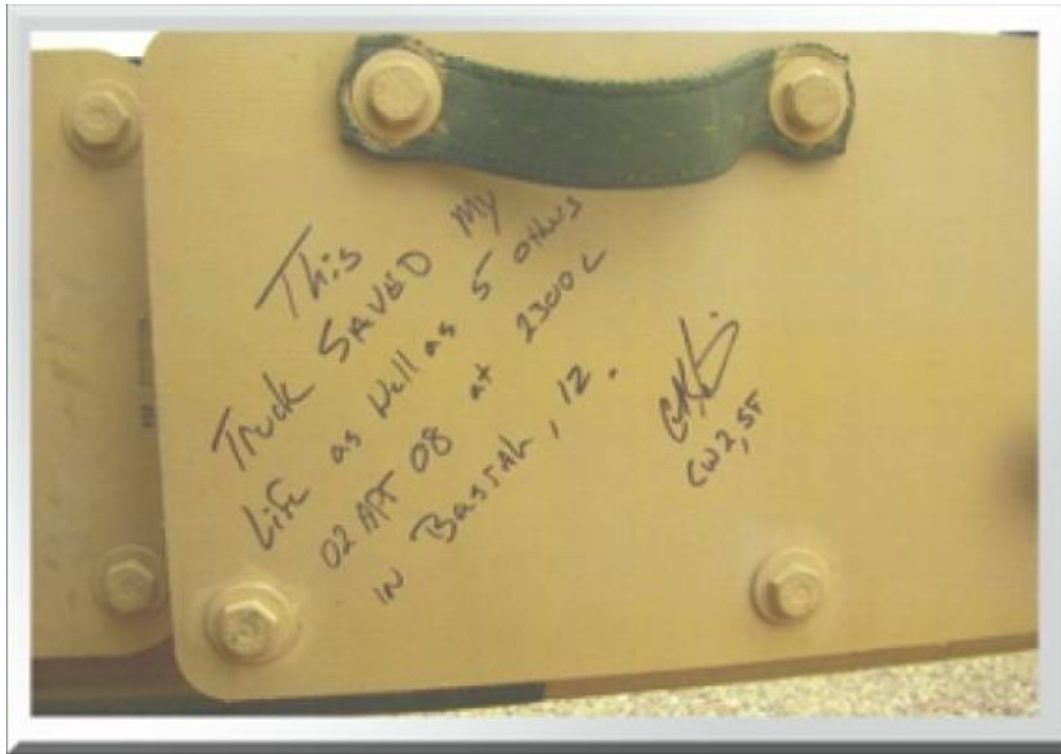
## Service-unique acquisition training

Army Logistics  
Management  
College

Naval  
Postgraduate  
School

Air Force  
Institute of  
Technology

**Provide a global learning environment** to support a mission-ready Defense Acquisition Workforce that develops, delivers, and sustains effective and affordable warfighting capabilities.



## **Impact acquisition excellence through:**

- ✓ Acquisition certification and leadership training
- ✓ Mission assistance to acquisition organizations
- ✓ Online knowledge sharing resources
- ✓ Continuous learning assets
- ✓ Strategic workforce planning



# Defense Acquisition Workforce

Career Fields	ARMY	NAVY/USMC	AIR FORCE	4th Estate	TOTAL
Auditing	0	0	0	3,777	3,777
Business, Cost Est., & Fin. Mgt	2,771	2,286	1,845	360	7,262
Contracting	8,391	5,516	7,443	6,305	27,655
Information Technology	1,843	1,240	966	309	4,358
Life Cycle Logistics	7,952	4,784	1,989	127	14,852
Production, Quality & Manufacturing	1,930	2,064	389	4,640	9,023
Program Management	3,452	4,598	4,461	911	13,422
SPRDE	10,412	18,328	7,248	1,339	37,327
Test and Evaluation	2,235	2,833	3,630	194	7,892
Other	1,370	5,323	203	639	7,535
Total	40,356	46,972	27,174	18,601	133,103

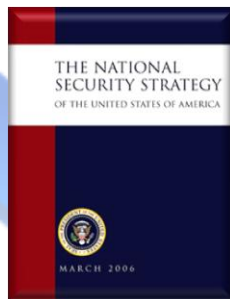
# Align with Senior Leadership



**Barack Obama  
President**



**Improve the  
capacity & ability  
of the Federal  
acquisition  
workforce**



**Transform  
national security  
institutions**



**Robert Gates  
SECDEF**

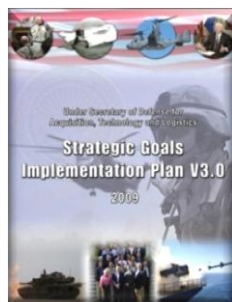


**William Lynn  
DEPSECDEF**

**“Training is essential to  
workforce development”**



**Hon. Dr. Ashton Carter  
USD(AT&L)**



- **Strategic Thrust 3: Take care of our people**
- **Organization Goal 1: High Performing, Agile and Ethical Workforce**



- **Improve Total Force**
- **Right technology**
- **Agile & timely procurement**



- **Grow the acquisition workforce**
- **Improve certification rates**
- **In-sourcing**

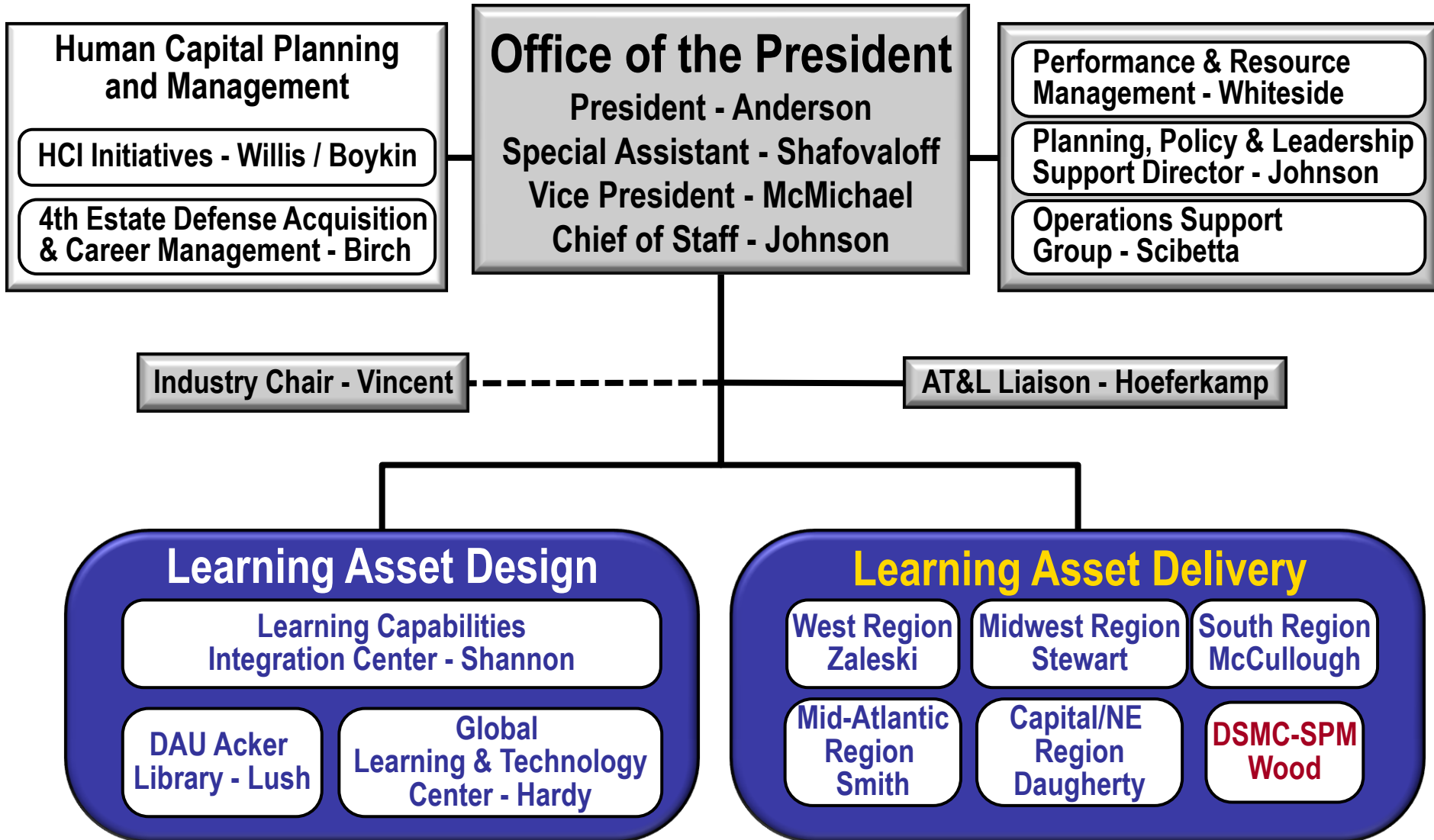


**Frank Anderson  
President, DAU**





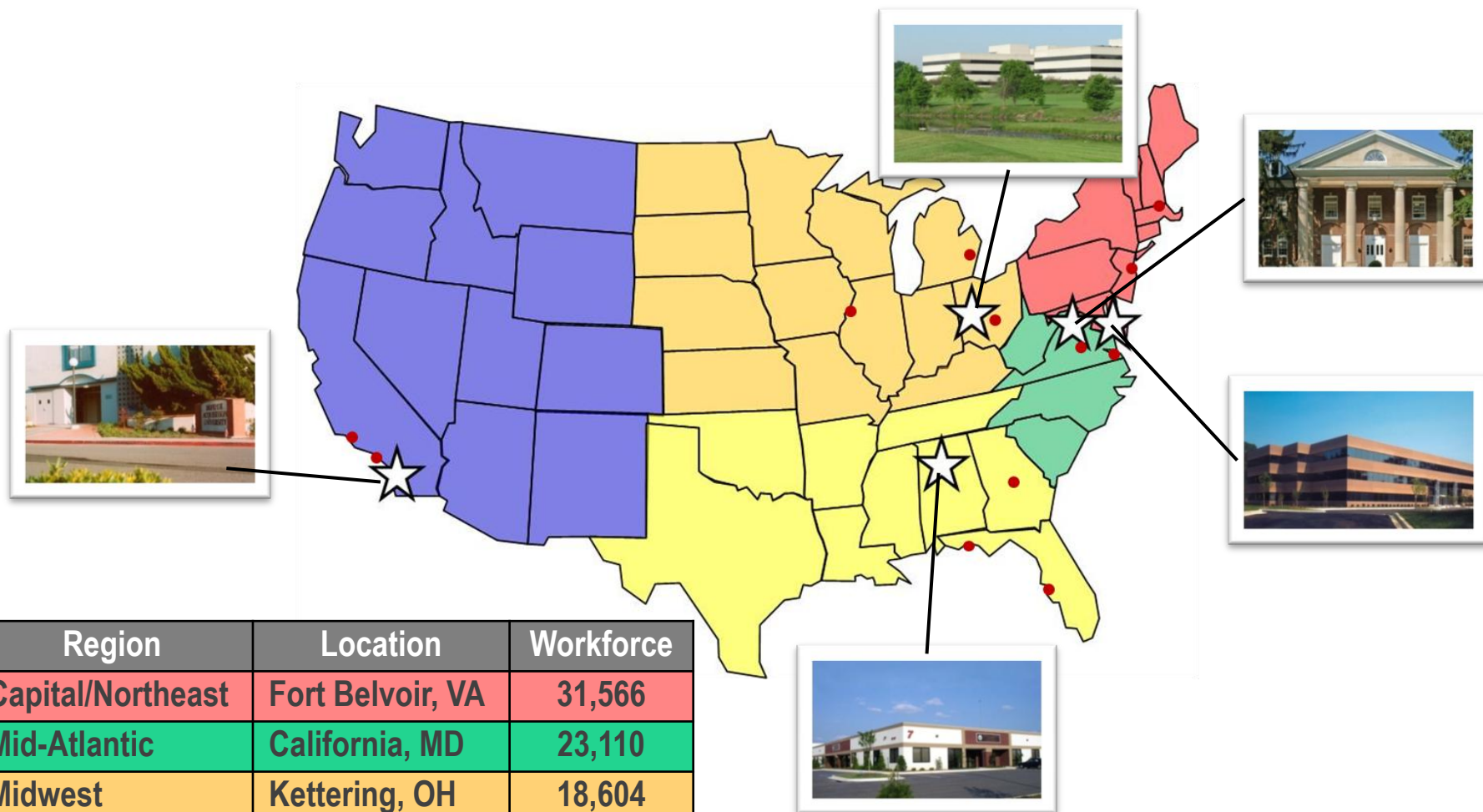
# Defense Acquisition University







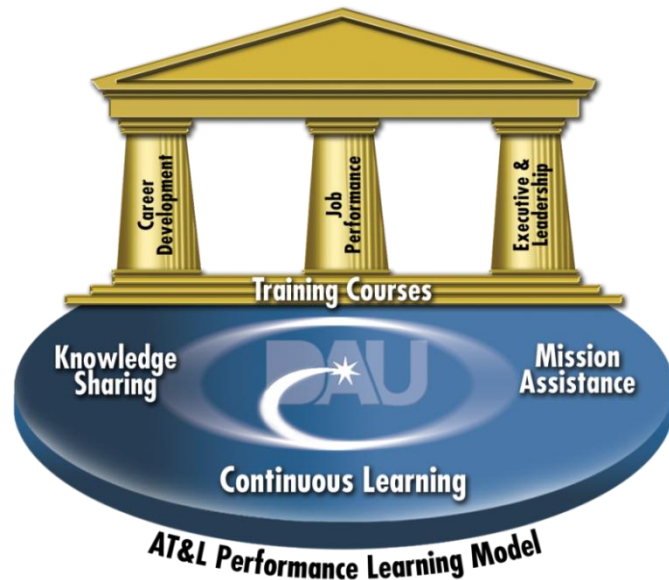
# Located with our Customers



*We are part of the community, not just a place to take classes.*



# AT&L Performance Learning Model



***Formal & informal  
learning at the point  
of need***



**Training Courses**  
Classroom & online DAWIA, Core Plus, & Executive



**Continuous Learning**  
**CL Modules** - Online, self-paced learning modules  
**Conferences** - PEO / SYSCOM, Business Managers, DAU Acquisition Community Symposium



**Knowledge Sharing**  
**DAP** - Online portal to Big A & HCI knowledge  
**ACC** - DoD's online collaborative communities  
**Virtual Library** - Online connection to DAU research collection

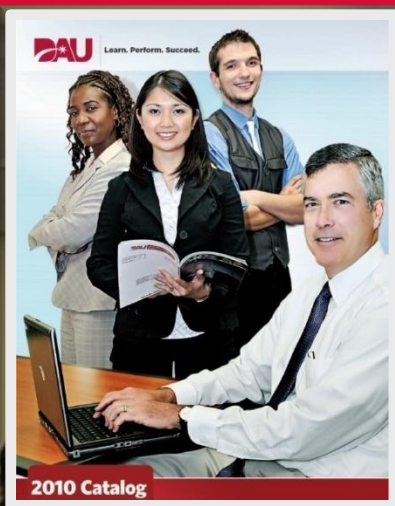


**Mission Assistance**  
**Consulting** - Helping organizations solve complex acquisition problems  
**Targeted Training** - Tailored organizational training  
**Rapid Deployment Training** - On-site & online training on the latest AT&L policies





# DAU Formal Training Courses



## 102 Courses

91 DAWIA and Core Plus Courses

22 Level I

54 Level II

15 Level III

11 Executive & Leadership Support

Functional Area	ACQ	BCF	CON	FE	GRT	IND	IRM	LOG	PMT	PQM	RQM	SAM	STM	SYS	TST
# of Courses	12	17	22	2	1	3	3	11	9	8	2	3	2	4	3

# Validation of DAU Learning Assets



*Council on  
Occupational Education*

**Six Year Reaffirmation  
of Accreditation  
Unprecedented Three  
Commendations**



*American Council on  
Education*

**College Credit  
Recommendations  
for Training Courses**

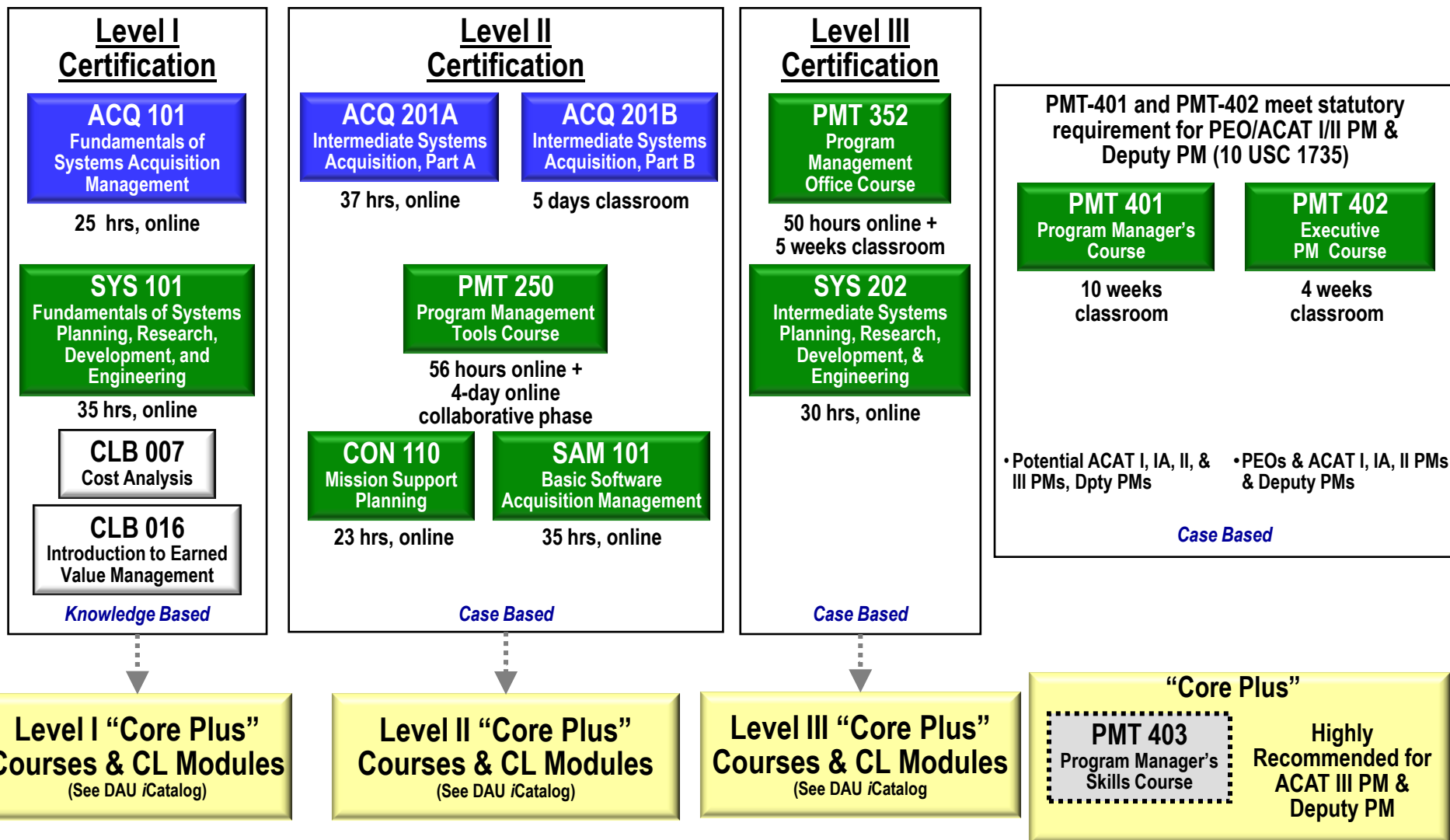


*International Association  
for Continuing Education  
and Training*

**Continuing Education  
Units Awarded for  
Training Courses**



# FY10 Training - Program Management





# FY10 Training - Contracting

## Level I Certification

### CON 090

Federal Acquisition Regulation  
(FAR) Fundamentals

19 days classroom

### CON 100

Shaping Smart Business  
Arrangements

20 hrs, online

### CON 110

Mission Support  
Planning

23 hrs, online

### CON 111

Mission Strategy  
Execution

26 hrs, online

### CON 112

Mission Performance  
Assessment

14 hrs, online

### CON 120

Mission Focused  
Contracting

10 days classroom

### CLC 033

Contract Format and  
Structure

*Knowledge based*

**Level I "Core Plus"  
Courses & CL Module**

(See DAU iCatalog)

## Level II Certification

### ACQ 101

Fundamentals of Systems  
Acquisition Management

25 hrs, online

### CON 214

Business Decisions for  
Contracting

19 hrs, online

### CON 215

Intermediate Contracting  
for Mission Support

Online + 8 days classroom

### CON 216

Legal Considerations in  
Contracting

23 hrs, online

### CON 217

Cost Analysis/ &  
Negotiations Techniques

32 hrs, online  
+ 5 days classroom

### CON 218

Advanced Contracting for  
Mission Support

Online + 9.5 days classroom

*Application/case based*

**Level II "Core Plus"  
Courses & CL Module**

(See DAU iCatalog)

## Level III Certification

### ACQ 201A

Intermediate Systems  
Acquisition, Part A

37 hrs, online

### CON 353

Advanced Business Solutions  
Mission Support

Online  
9.5 days classroom

**1 CLM: Harvard  
Business Series**

*Case/scenario based*

**Level III "Core Plus"  
Courses & CL Module**

(See DAU iCatalog)





# FY10 Life Cycle Logistics Training

## Level I Certification

### ACQ 101

Fundamentals of Systems Acquisition Management

25 hrs, online

### LOG 101

Acquisition Logistics Fundamentals

26 hrs, online

### LOG 102

Systems Sustainment Management Fundamentals

26 hrs, online

### CLL 008

Designing for Supportability in DoD Systems

### CLL 011

Performance-Based Logistics

*Knowledge based*

**Level I “Core Plus” Courses & CL Module**

(See DAU iCatalog)

## Level II Certification

### ACQ 201A

Intermediate Systems Acquisition, Part A

37 hrs, online

### ACQ 201B

Intermediate Systems Acquisition, Part B

5 days classroom

### LOG 200

Intermediate Acquisition Logistics

60 hrs, online

### LOG 235

Performance Based Logistics

50 hrs, online

### LOG 201

Intermediate Acquisition Logistics

5 days classroom

### LOG 236

Performance Based Logistics

5 days classroom

**2 CL Modules from Core Plus List**

*Application/case based*

**Level II “Core Plus” Courses & CL Module**

(See DAU iCatalog)

## Level III Certification

### LOG 350

Enterprise Life Cycle Logistics Management

9 days classroom

**2 CL Modules from Core Plus List**

*Case/scenario based*

**Level III “Core Plus” Courses & CL Module**

(See DAU iCatalog)





# Mission Assistance in the Workplace




FY09	Efforts	Hours	Example
Consulting	176	35,388	MDAP Workshops; Coaching
Targeted Training	307	432,333	DAEOW; 40 courses
Rapid Deployment Training	94	24,800	DoDI 5000.02

**Action learning to enhance performance**



# FY09 Continuous Learning

**494,468 CL Graduates**  
Representing a 48% increase  
over the previous FY



Module Type	Count
Business	14
Contracting	57
Engineering & Technology	36
Government Purchase Card	4
International	6
Logistics	27
Acquisition Management & Program Management	32
Standard Procurement System	7
Harvard Business Modules	53
<b>Total</b>	<b>236</b>

**Browse for content or enroll to earn CLPs**

As of 30 Sep 09





# Acquisition Knowledge Management System

<https://dap.dau.mil>

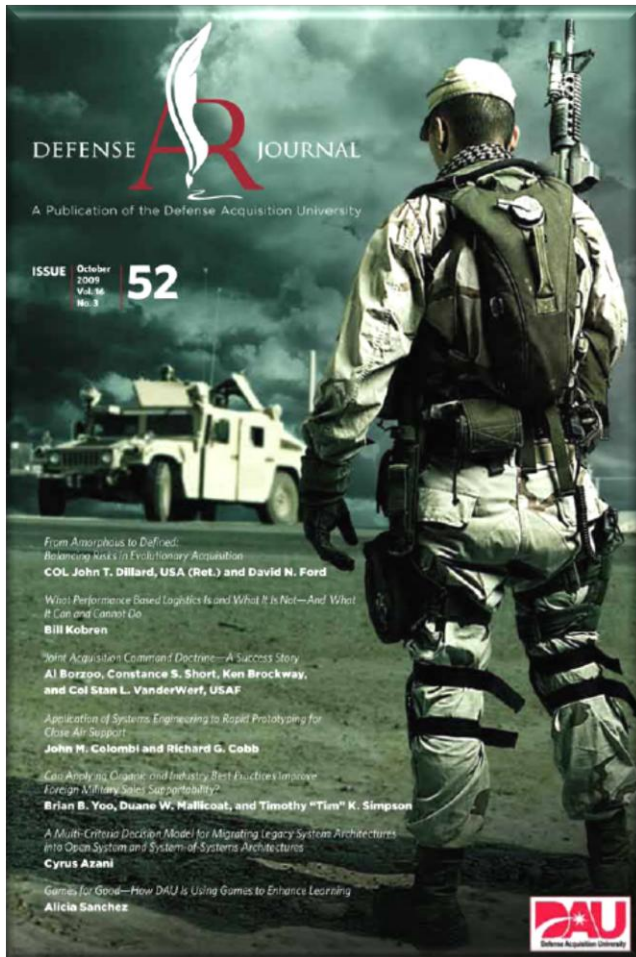
A collaborative environment sustaining acquisition skills & knowledge



- Functional Acquisition Communities
- Searchable regulations & policies
- Ask-a-Professor
- Online workplace support tools
  - Integrated Framework Chart
  - Defense Acquisition Guidebook

Over 1M contact hours & over 181M page views in FY09!

# Applied Research Program



- **Research is an underpinning of the Performance Learning Model -- used to develop knowledge assets**
  - Curricula
  - Guidebooks
  - Mission Assistance
  - Communities of Practice
- **Policy research to support AT&L priorities & initiatives**
- ***Defense Acquisition Review Journal***
  - Captures acquisition research, lessons learned/best practices, tutorials, expert opinion
  - Each issue is theme based. Examples:
    - “LEAN”
    - Performance-Based Acquisition
    - Communities of Practice
    - System of Systems Acquisition

<http://www.dau.mil/pubs/arqtoc.asp>



# Global Reach to Support Combatant Commands -- FY09

NORTHCOM	Foreign Students	U.S. Students
CL Grads	1,664	468,868
Classroom Grads	20	38,631
DL Grads	194	150,853

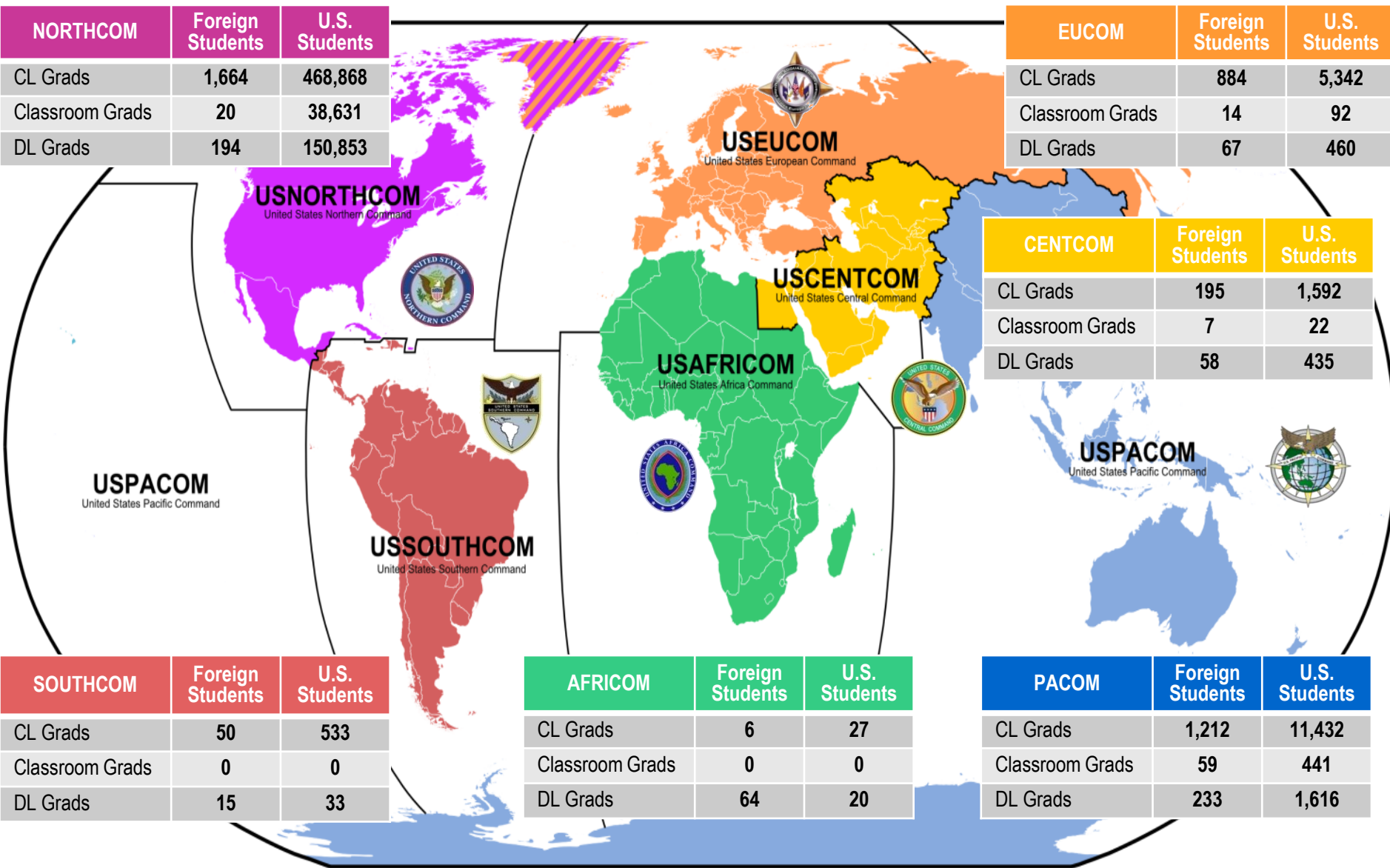
EUCOM	Foreign Students	U.S. Students
CL Grads	884	5,342
Classroom Grads	14	92
DL Grads	67	460

CENTCOM	Foreign Students	U.S. Students
CL Grads	195	1,592
Classroom Grads	7	22
DL Grads	58	435

PACOM	Foreign Students	U.S. Students
CL Grads	1,212	11,432
Classroom Grads	59	441
DL Grads	233	1,616

SOUTHCOM	Foreign Students	U.S. Students
CL Grads	50	533
Classroom Grads	0	0
DL Grads	15	33

AFRICOM	Foreign Students	U.S. Students
CL Grads	6	27
Classroom Grads	0	0
DL Grads	64	20







# DAU Strategic Partnerships

**Over 130 colleges & universities offer credit for DAU courses toward degrees / certificates**

## ***“Excelerate” Your Master’s Degree...***

Through this program, partner universities are offering the Defense Acquisition Workforce credit toward masters degrees for DAWIA Level II and III certification.



<http://www.dau.mil/about-dau/partnerships.aspx>

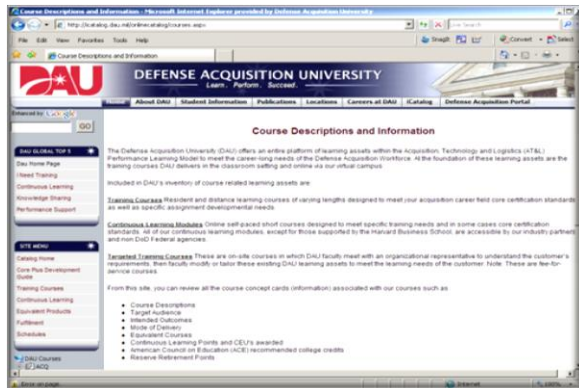


**Impact: Saves time, tuition assistance dollars and out of pocket expenses**



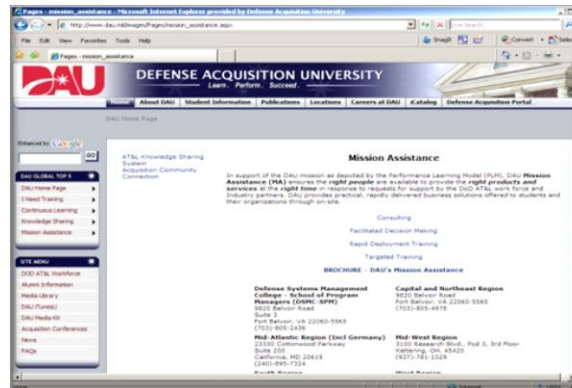
# Learning assets at www.dau.mil

## DAU Training & CL Courses



<http://icatalog.dau.mil/>

## Mission Assistance



[http://www.dau.mil/images/Pages/mission\\_assistance.aspx](http://www.dau.mil/images/Pages/mission_assistance.aspx)

## Acquisition Best Practices Clearinghouse



<https://bpch.dau.mil/>

## Defense Acquisition Portal



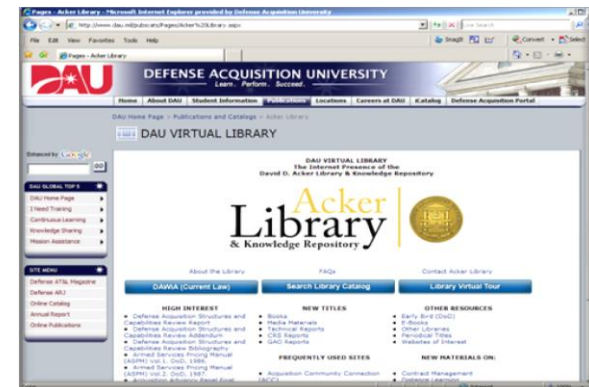
<https://dap.dau.mil>

## Acquisition Community Connection



<https://acc.dau.mil/>

## DAU Acker Library



<http://www.dau.mil/Library/>





# A nationally recognized training leader...



'02 '06



'05 '06 '07



'04 '06 '07 '09



## ...because of our outstanding faculty & staff